Economic Development Rate Program

Helping to Drive Down Your Cost of Doing Business

You don’t have to navigate the California business climate alone. At Southern California Edison, we want to guide you on your journey by helping you overcome any obstacles you may face. We offer discounts through our Economic Development Rate (EDR) program to help you retain, expand, or locate your business operations in our service territory versus out of state. It’s the ideal fuel injection to get your business where you want it to go, quickly and cost-effectively.

EDR program discounts are available to SCE Bundled Service, Direct Access, and Community Choice Aggregation general service business customers. As an eligible business customer, you may benefit from one of the following five-year discount options that are applied to your electric bill:

1) Standard Option	12% discount
2) Enhanced Option	30% discount

How to Get the Green Light for EDR

Your business must meet the following criteria to be eligible for the EDR Retention (EDR-R), Expansion (EDR-E), or Attraction (EDR-A) rate schedules:

- Your minimum requirement for load must be at least 200 kilowatts (kW)
- You are not identified as a residential, state, or local government customer
- You must present a business case demonstrating your critical need for the EDR program and present a viable out-of-state option, including facility closure
- The California State Office of Business Investment Services (CalBIS) must perform an independent review that is separate from our review of eligibility
- For the EDR-R rate, you must sign an affidavit attesting that “but for”* this rate, your business would not retain its load within California
- For the Enhanced EDR option, you must satisfy the eligibility requirements of the Standard EDR option and be located in, or cite your prospective business location in, a city or county with an unemployment rate of 125% of the prior year’s statewide average

Get a Gauge On EDR Caps

- The EDR program is available until the 200 MW cap is met or until the day before SCE’s 2018 GRC Phase 2 rates are implemented, whichever comes first
- There is also a sub-cap of 40 MW (of the 200 MW) for the Enhanced EDR option
- Within the 40 MW sub-cap, there is an additional sub-cap of 10 MW for areas that have been deemed “constrained”†

Six Key EDR Questions and Answers to Help You Proceed with Confidence

1. What do you mean by the requirement to demonstrate "critical need"?

Critical need means that "but for"* the EDR discount itself, or in combination with other incentives, your company cannot continue to operate within California. Documentation that supports the "but for" scenario is required for service under EDR-R.

2. Can my business have multiple qualified Service Accounts?

Yes. If your business has multiple Service Accounts, you may apply for the EDR program for each eligible service account, provided that each account meets the eligibility criteria. A separate contract will be executed for each Service Account that qualifies.

3. My business has a registered maximum demand of 250 kW and we're considering an expansion that will add an additional 180 kW of demand. Would we qualify for an expansion rate?

No. A minimum increase of 200 kW above the registered maximum demand is required.

4. Does my demand increase have to be maintained at or above 200 kW?

Yes. However, for the EDR-R rate schedule, you must maintain a monthly demand that is the greater of 75% of your historic peak demand usage or at least 200 kW. For EDR-E and EDR-A rate schedules, your maximum demand must be at least 200 kW of expanded load or new load on a monthly basis, whichever applies. Program discounts are suspended if minimum load requirements are not met in any three months within a contract year. Discounts are suspended for the balance of that contract year, and such suspension starts in the month of the third occurrence.

5. How do the 200 MW cap and sub-caps work?

The program cap of 200 MW applies to the total kW of all active EDR customers and is defined as the cumulative sum of all contracted kW. Of the 200 MW, only 40 MW is designated for the Enhanced EDR option. Also, within the 40 MW sub-cap, only 10 MW can be within the constrained area.†

6. What is the difference between the retention, expansion, and attraction EDRs?

EDR-Retention: Minimum load demand of 200 kW. Applicable to existing customers who show that relocation of their entire operations—or a qualified portion of their operations, which consists of load of at least 200 kW—to a site outside of California is a viable alternative or that closure of the customer's existing facilities is otherwise imminent. Must also attest that "but for"* this discount, either on its own or in combination with a package of incentives made available to the customer from other sources, they would not have retained their load within California.

EDR-Expansion: Minimum load demand of 200 kW. Applicable to existing customers who increase load by at least 200 kW over their current Maximum Demand, as established in their Base Period Usage. Such increase must represent load that is new to California and is intended to expand load in California relative to out-of-state options.

EDR-Attraction: Minimum load demand of 200 kW. Applicable to new customers who locate their facilities within SCE's service territory. Such load must be new load to California and is intended to attract load to California relative to out-of-state options.

Follow the Signs to EDR Candidacy

To get behind the wheel as an EDR program candidate, you'll need to:

- Be an electricity-intensive business, which is sensitive to electricity rates and insensitive to production location
- Have real and viable out-of-state alternatives, such as sister facilities with excess capacity or similar alternatives that would be the preferred choice but for the incentives afforded under our EDR program

Call Us for Roadside Assistance On Your Way to Success

For more information regarding our EDR Program, contact a Southern California Edison Economic Development Consultant or our Economic Development Services at (626) 862-1114.

*Only required for EDR-Rs, not for EDR-Es or EDR-As.

†Constrained area refers to a large area spanning from Los Angeles to Orange County as defined on the Western LA Basin map.