

SCE's 2020 Disadvantaged Communities -
Community Solar Green Tariff Request for
Information
("2020 DAC-CSGT RFI")

Participant Webinar Conference
March 5, 2020
12pm-1pm PST

Skype Webinar Presentation

(for presentation only) – Please select 'Do not join Audio'

Call In Information (Participants MUST dial in to receive audio)

Number: 800-779-1698

Participant passcode: 1152240

Please self-identify on the phone as a representative of one of the following

When the operator prompts you please:

- Press * 1 to identify as a Private Developer
- Press * 2 to identify as a Local Municipality
- Press * 3 to identify as a Government Agency
- Press * 4 to identify as a Community-Based Organization (CBO)
- Press * 5 to identify as a Non-Profit
- Press * 6 to identify as a non-RFO/RFI Participant

Agenda

1. Introduction (Angela Taglinao – 10 minutes)
 - Webinar Purpose
 - Independent Evaluator
 - 2020 CSGT RFI Overview
2. CSGT Overview & Summary (Kathryn Mickaliger – 20 minutes)
 - CSGT Overview
 - CSGT Requirements
 - Sponsor Participation & Eligibility
3. RFI Participation (Angela Taglinao – 10 minutes)
 - RFI Schedule
 - RFI Materials
 - RFI Response Sheet Demo
4. Q&A (Anne Marie Gustafson – 20 minutes)

Introduction

Angela Taglinao

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Community Solar Green Tariff (CSGT) RFI



Introduction

Scope: Focus on the CSGT Request for Information. This presentation is intended for Communities, local governments, Community Based Organizations (CBOs), or a group of communities and local non-profits within SCE service territory

Out of Scope:

- We will not discuss the DAC-GT RFO nor the CSGT RFO.

Housekeeping Items:

- Please remain on mute
- Do not place the call on hold. If you need to leave, please drop off the call
- This conference is being moderated by an operator. There will be opportunities for Q&A throughout this presentation. Please follow the operator's instructions to ask a question.

Webinar Purpose

- In this webinar, SCE will provide information to help potential participants in understanding the purpose and identified need for this 2020 DAC-CSGT RFI as well as understanding the RFI process and how to submit information
- There is time allotted for Q&A at the end of the presentation. A written FAQ will further be posted a few days following the webinar.
- After the webinar, SCE will post this presentation and a recording of this webinar on the 2020 DAC-CSGT RFI website at: <https://www.sce.com/procurement/solicitations/dac>
- To the extent that there are any inconsistencies between the information provided in this presentation and the information contained in the documents posted to PowerAdvocate Bid Event ("the Website"), the information in the documents posted to the Website govern
- The Website for the 2020 DAC-CSGT RFI can be found by navigating to: <https://www.poweradvocate.com/pR.do?okey=94679&pubEvent=true> and entering event ID "**94679**"

2020 DAC-CSGT RFI Overview

- CSGT RFI requests information for potential community solar project ideas
- The RFI provides a roadmap for DAC communities and community sponsors on project eligibility and steps required to build community solar projects
- The purpose and objective of this RFI is to facilitate the development of projects by educating DAC communities and potential sponsors
- RFI provides an opportunity for communities and community sponsors to learn more about how to be a sponsoring a DAC-CSGT project

Independent Evaluator (IE)

- IE performs an independent review of the proposals and a detailed review of the utility's process in evaluating the information collected
- The IE monitors communications between SCE and Respondents and is copied on all correspondence
- The IE has access to all Respondent's information
- Accion Group has been retained as the IE for this solicitation:
 - Sheri Vincent-Crisp svincentcrisp@acciongroup.com
 - Harry Judd hjudd@acciongroup.com

CSGT Overview & Summary

Kathryn Mickaliger

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DAC – CSGT Overview

- Assembly Bill [\(AB\) 327](#) (Perea), Stats. 2013, ch. 611, directed the Commission to develop “specific alternatives designed to increase adoption of renewable generation in disadvantaged communities.”
- On June 21, 2018, the Commission approved (["D." 18-06-027](#)), which implements three new programs to promote solar energy in Disadvantaged Communities, one of which SCE will be addressing in this Request for Information (“RFI”), the DAC Community Solar-Green Tariff (CSGT) program.
- The Community Solar-Green Tariff program, which will be marketed to the customer as the Local Green Saver Program will provide:
 - 100 percent renewable energy to Disadvantaged Community (DAC) residential customers
 - A 20% bill credit for subscribers

DAC – CSGT Requirements

- Solar facility must be either in:
 - A top 25% DAC
 - In the San Joaquin Valley Pilot community (W. Goshen, Ducor, or California City)
 - One of the 22 census tracts in the top 5% of the CalEnviroScreen's Pollution Burden
- Subscribers to SCE's program must be an SCE bundled customer not in a CCA, NEM, or other Green Tariff programs
- Must be located in a top 25% DAC whose census tract is within 5 miles, or for the San Joaquin Pilot area within 40 miles, of the solar facility
- The first 50% of the project capacity must be subscribed by California Alternative Rates for Energy (CARE) or Family Electric Rate Assistance (FERA) (Income Qualified Programs) **eligible** customers
 - Once the 50% is reached, it will then be opened up to all of the residential customers that live within the eligible DAC tract
- 25% of the project's capacity must be subscribed by CARE/FERA eligible customers in the DAC before 20% bill credit to the residential customer becomes effective
- Customers subscribe based on their recent consumption levels
- Subscription level for each project is capped at the projected output of the project (including the sponsor portion)

Sponsor Participation

- Sponsor must be a community-based organization or a local governmental entity
 - Can be a school
- Sponsor's role is to be a catalyst for the community and the project; may involve utility and developer participation in this effort.
 - Marketing, Education & Outreach (ME&O) funds could be allocated to sponsors if community outreach is conducted.
- Working with Developers in their efforts to provide workforce development for all projects, including local hiring and targeted hiring, to ensure that job opportunities for the DAC communities materialize
- Sponsors must provide a letter of commitment to developer(s) before the developer will be able to bid into the project. The letter should include:
 - ✓ Demonstration of substantial interest of community members in subscribing to project
 - ✓ Estimated numbers subscribers, with justification to ensure project is sized to likely demand;
 - ✓ A preliminary plan to conduct outreach and recruit subscribers (which may be conducted in conjunction with the developer and/or the utility); and
 - ✓ Siting preferences, including community-suggested host sites, and verification that the site chosen for the bid is consistent with community preference.

Sponsor Incentive

- May take service on the Community Solar Green Tariff.
 - Sponsors can receive 20% discount
 - Discount is capped at 25% of project output
 - Not to exceed the sponsor's energy needs
- To receive a bill credit, sponsors must satisfy additional requirements, including:
 - Must be an SCE customer based in top 25% DAC within 5 miles of project or within 40 miles of the San Joaquin Pilot project area
 - Sponsors from outside this range are not eligible for bill credits but encouraged to participate.
 - Have at least 50 percent of that project's capacity subscribed by CARE/FERA eligible customers
 - Multiple community sponsors, if eligible, can share the 20% credit for up to 25% of the projects output.
 - Incentives lasts for the life of the project

RFI Participation

(Angela Taglinao)

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CSGT RFI Webinar Recap

- SCE is requesting information for potential community solar project idea
- Purpose of this RFI is to help educate DAC communities and potential sponsors about the CSGT

RFI Materials

- All RFI Materials are located on Power Advocate
- **List of All Required CSGT RFI Documents:**
 - ✓ CSGT Response Sheet (Excel Workbook)
 - ✓ Non-Disclosure Agreement

Additional Documents Provided as a Reference:

- RFI Instructions
- Workforce Development Templates

RFI Response Sheet Demo

The screenshot shows an Excel spreadsheet with the following content:

Attestations	
By selecting the response to each item below from the drop down menu, Respondant hereby understands, acknowledges, and attests to the following:	
Affiliation: Buyer must disclose whether or not it, or any companies having an ownership share in Buyer, is an SCE or EIX affiliate.	No
SCE Reservation of Rights: Respondant understands that SCE reserves the right to modify any dates and terms specified in the RFI Instructions in its sole discretion and at any time without notice, without assigning any reason and without liability of Edison International, SCE or any of their respective subsidiaries, affiliates or representatives. SCE, in its sole discretion, may reject non-responsive, late, non-conforming or incomplete Responses. By conducting this RFI, SCE shall not be deemed to have made a Response to enter into any transaction, is not obligated to accept any Responses, and may accept no Responses in its sole discretion. SCE is not bound to enter into negotiations or enter into an agreement with, any Respondant as a result of this RFI. No binding commitment shall arise on the part of SCE to any Respondant under this RFI unless and until the parties enter into definitive agreements.	Yes

The spreadsheet interface includes a grid from A1 to J7, a status bar at the bottom showing 'Attestations INPUT', and a zoom level of 100%.

RFI Schedule

Event	Date
CSGT RFI Launch Date	Thursday, 2/27/2020 at 4 PM Pacific Prevailing Time
CSGT RFI CBOs Webinar Conference hosted by SCE	Thursday, 3/5/2020 at 12PM to 1PM Pacific Prevailing Time
RFI Response Deadline via PowerAdvocate website	Monday, 4/13/2020 at 12 PM Pacific Prevailing Time
Notification of RFI Submissions and Next Steps	Thursday, 7/2/2020

Questions

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