Pursuant to the CPUC’s Financing Rule adopted in Decision 12-06-015, the table on page 20 details SCE’s utilization of WMDVBE investment banks for capital market transactions in 2014.

In addition, SCE was active in the commercial paper market in 2014 and issued $2.1 billion of short-term securities through a WMDVBE dealer. This represented 17% of SCE’s total short-term financing activity for the year.

**Investment Management**

SCE’s utilization of WMDVBE investment managers has grown measurably from 2008 through 2014. While total assets under management have increased 60% during this period, assets managed by WMDVBE firms have increased from $348 million to $1 billion – a nearly 200% increase – and represented 10% of total assets under management. SCE assets under management by WMDVBEs in 2014 consisted of $495 million among nine firms for the pension fund, $419 million among four firms for the other benefit trusts (401(h) and PBOP), and $116 million with one firm for the Nuclear Decommissioning Trusts (NDTs).

During the year, we continued our pipeline activity of research and analysis on WMDVBE investment managers and included such firms in all investment manager searches – a core business practice at SCE. In fact, six of the 57 meetings with investment managers in 2014 were with WMDVBEs, and $215 million out of $1.17 billion of new mandates went to diverse firms.

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Perera Construction and Design

**NEW STRATEGY GENERATES OPPORTUNITIES IN CALIFORNIA**

After experiencing the housing market’s mid-1980s collapse, Alaska homebuilder Hank Perera, Jr. left not only residential construction, but the state altogether. Refocusing his business strategy on commercial construction, the first-generation Cuban-American relocated to Southern California where, in 1989, he founded Ontario-based Perera Construction and Design to serve the more resilient energy and telecommunications sectors.

Perera contacted SCE in 1990 after seeing an ad promoting its Supplier Diversity Program. Two years later, he won a remodel project at the Irwindale Customer Technology Application Center. The firm has since worked on more than 100 projects, including the country’s largest rooftop solar installation at the Maytag Distribution Center in Perris, Calif.

Those projects have played a major role in fueling Perera Construction’s growth, helping increase its revenues by more than 20% during the past decade alone. The firm has grown from its original three employees and first-year sales of $192,000 into a multimillion-dollar company with 42 employees and expanded capabilities in the healthcare and higher education sectors. That growth has also enabled the company to hire other diverse subcontractors to provide specialized construction and support services.

“When I look at SCE, I see a company that’s given people like me an opportunity to follow my dream,” says Perera. “It’s made a significant impression on the growth and development of our company.”

Pictured above: Perera Construction’s President and CEO Hank Perera, Jr. (left) confers with Miguel Martinez, project manager.