

SCE Central Procurement Entity 2022 Local RA RFO Participants Webinar

Tuesday, April 26, 2022

[Teams Webinar Link](#)

Please use the Q&A function to submit questions

This Webinar will be recorded and posted on the SCE CPE
website

Energy for What's AheadSM



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Webinar Welcome

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Introduction

Call Procedures

- Please use the Q&A function to submit questions
- There will be time at the end for Q&A. Please submit questions into the chat. These will not be public and SCE will attempt to answer all questions at the end of the presentation.
- After the webinar, a copy of this presentation, an audio recording, and a FAQ will be posted to the SCE CPE website at www.sce.com/cpe

Participation Procedures

- SCE will use PowerAdvocate® to host the SCE CPE Local RA RFO. All participants must register to participate in the event and all documents for the RFO can be found there. Participants can search for event ID 115258 or use the link below:
 - <https://www.poweradvocate.com/pR.do?okey=115258&pubEvent=true>
 - All offers must be submitted through the PowerAdvocate website
- Questions regarding the SCE CPE Local RA RFO can be directed to CPE@SCE.com

Power Advocate – RFO Documents

115258 : 2022 SCE CPE Local RA RFO

Open: 04/21/22 03:00 PM (EDT)

Close: 05/19/22 08:00 PM (EDT)

Time Remaining: 24 days

Setup

Status

RFx

Submittals

Commercial

Technical

Pricing

Messaging

Bid

Download Selected Files

Add Document(s)

<input type="checkbox"/>	Document Type	Document Description
<input type="checkbox"/>	Commercial and Administrative	2022 SCE CPE Local RA RFO - RFO Instructions
<input type="checkbox"/>	Commercial and Administrative	Ex A - CPE Non-Disclosure Agreement
<input type="checkbox"/>	Commercial and Administrative	Ex B1 - CPE Pro Forma RA Confirmation
<input type="checkbox"/>	Commercial and Administrative	Ex B2 - CPE Pro Forma RA Purchase and Sale Agreement with Financially Settled Toll
<input type="checkbox"/>	Commercial and Administrative	Ex B3 - CPE TNPF RA Only Term Sheet
<input type="checkbox"/>	Commercial and Administrative	Ex B4 - CPE TNPF Financially Settled Toll Term Sheet
<input type="checkbox"/>	Commercial and Administrative	Ex B5 - CPE Pro Forma Self-Showing Attestation
<input type="checkbox"/>	Commercial and Administrative	Ex C - SCE_2022_CPE_LOCAL_RA_RFO_NEW_BUILD_APPENDIX_v1
<input type="checkbox"/>	Commercial and Administrative	Ex C - SCE_2022_CPE_LOCAL_RA_RFO_OFFER_WORKBOOK_v1

Background and Purpose of Webinar

- SCE is issuing its 2022 Local Resource Adequacy Request for Offers (“RFO” or “Solicitation”) as a result of D.20-06-002, D.20-12-006 and D.22-03-034, where SCE has been ordered to serve as the Central Procurement Entity (“SCE CPE”) for multi-year local RA obligations in SCE’s distribution territory
- With this solicitation, SCE acting as the CPE is required to procure local capacity to meet the multi-year local RA requirement in 2023, 2024 and 2025 on behalf of all CPUC jurisdictional LSEs (“CPUC LSEs”) within its electric distribution service area
- The purpose of this presentation is to provide potential participants of the 2022 SCE CPE Local RA RFO information on the schedule, offer submittal process, products solicited, terms and conditions of participation and provide an opportunity to ask questions of the SCE CPE team
- All procurement conducted by SCE CPE is distinct from procurement conducted by SCE for SCE’s bundled electric service customers

Document Conflicts

- To the extent that there are any inconsistencies between the information provided in this presentation and the requirements established in the RFO materials, the RFO materials shall govern
- SCE CPE encourages participants to carefully review the applicable RFO instructions prior to participating in this RFO
- Capitalized terms used but not defined in these slides are defined in the RFO materials

Independent Evaluator (IE)

- What's the IE's role?
 - The IE performs an independent review of the offers and provides a detailed review of the utility evaluation and selection process
 - The IE monitors communications between SCE CPE and Offerors and is copied on all correspondence
 - The IE has access to all bid and self shown data
- Sedway Consulting has been retained as the IE for this solicitation:
 - Alan Taylor: Alan.Taylor@sedwayconsulting.com
 - **All offers must be sent separately to the IE**

Offerors must include IE on email correspondence to SCE

RFO Submittal Instructions

Requirements of a complete offer (See RFO instructions for more details)

1. A fully completed Offer Workbook
2. A partially executed NDA (unless offeror has an NDA in place with SCE already)
3. A completed pro forma confirmation, agreement or term sheet
4. Up to six offers per resource ID with varying delivery periods and contract options are allowed
5. If offeror is a government entity, an executed Certificate of Authority is required
6. The CalEnviroScreen score of the resource location (if unavailable, the pollution burden of the resource location), energy use limitations, heat rate (if applicable), start-up time and ramp rate

SCE CPE will only consider offers that have been submitted by the submission deadline and constitute a complete and conforming offer based on the criteria above

Respondents must submit RFO documents via PowerAdvocate and must separately email a copy of all RFO documents to the IE (Alan.Taylor@sedwayconsulting.com). Please do not copy SCE CPE on the email submittal package to the IE as this must be a separate email communication. SCE will extract all offers directly from Power Advocate. Offers from SCE's offer development team must be submitted to the CAM PRG as outlined in D.20-06-002.

Solicitation Schedule

TIMELINE	EVENT
April 21, 2022	RFO Launch
April 26, 2022	RFO Bidders Conference
May 18, 2022, at 12 pm PPT	SCE Offer Development Team Submission Deadline Including compensated / non-compensated Self-Shown resources and compensated offered resources
May 19, 2022, at 12 pm PPT	All Other Respondent's Offer Submission Deadline Including compensated / non-compensated Self-Shown resources and compensated offered resources
May 19, 2022 through Mid-July 2022	Selection Notification Period
No Later than August 17, 2022	Execution Deadline

Background

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Overview of CPUC D.20-06-002, D.20-12-006 and D.22-03-034

D.20-06-002 (“CPE Decision”)

- On June 17, 2020, the CPUC issued the CPE Decision, identifying Southern California Edison Company (SCE) as the central procurement entity in its electric distribution service area
- Beginning in 2021, SCE as the CPE (“SCE CPE”), is required to procure local capacity to meet the 3-year forward multi-year local RA requirement on behalf of all CPUC jurisdictional LSEs within its electric distribution service area
- SCE CPE can meet its local RA requirements by (a) procuring local RA capacity through an all-source competitive solicitation process and (b) having local RA capacity committed (“Self-Shown”) to SCE CPE by load serving entities (“LSEs”)

D.20-12-006 (“LCR RCM Decision”)

- Certain preferred, energy storage or hybrid resources that are self-shown to the SCE CPE are eligible for compensation up to a pre-determined local RA premium

D.22-03-034 (“CPE Refinements”)

- Eliminated contracting requirements (replaced with attestations) for LSEs that want to self-show resources
- Allow for adjustments to RA quantity in event of outages

SCE CPE Local RA RFO Goal

- SCE CPE seeks to procure local RA in the Los Angeles Basin (“LAB”) and Big Creek-Ventura (“BCV”) local areas for delivery periods starting January 1, 2023 to December 31, 2025
- SCE CPE will consider offers of Local RA from the following eligible resources:
 - Existing local LAB or BCV resources without a contract which can meet the RFO requirements;
 - New local LAB or BCV resources that can be brought online to meet the RFO requirements; or
 - Load-Serving Entities (“LSEs”) or third-parties with existing local LAB or BCV RA contracts
- Final SCE CPE local RA target will be provided by CPUC in July 2022

Resource Categories

Self-Shown Resources

- LSEs with existing contracts or owned resources located in LAB and BCV can commit (“Self-Show”) the local RA of those resources to SCE CPE
- LSEs who Self-Show can retain those resources to meet their system and flexible RA obligations
- Self-Shown commitments will reduce the total amount of local RA that SCE CPE will need to procure

Procured Resources

- All market participants can participate in SCE CPE’s all-source competitive solicitation process by bidding their resources
- SCE CPE can use local RA from procured resources to meet its local RA procurement obligation

Solicitation Process

Process	Resource Category	Participant Type
Non-Compensated Self-Shown Commitment Process	Non-Compensated Self-Shown resources	LSEs
Competitive Offer Process	Compensated Self-Shown resources <ul style="list-style-type: none"> LSEs may include back up offer to Self-Show for no compensation 	LSEs
	Compensated Offered resources <ul style="list-style-type: none"> LSEs may include back up offer to Self-Show for no compensation 	All market participants

Products

Non-Compensated Products	Description
Self-Show Local RA Resource	LSEs Self-Show local RA Capacity to the CPE for no compensation. LSEs retain system and flexible RA Capacity from any Self-Shown resource
Compensated Products	Description
Local RA Capacity (“RA-Only”)	Local RA Capacity with all RA attributes (local, system, and if applicable, flex) from generators with an NQC
Financially Settled Toll with RA attributes	<p>Financially settled tolling agreement which will include an energy settlement calculation. SCE will not serve as the scheduling coordinator and will have no dispatch rights. SCE CPE will consider only the following resource types for financially settled tolling product:</p> <ul style="list-style-type: none"> • Gas Fired Generation (GFG) • In Front of the Meter Energy Storage (IFOM ES) • Combined Heat and Power (CHP)
Self-Show Local RA Resource	LSEs Self-Show local RA Capacity to the CPE from certain preferred, energy storage, and hybrid resources for a premium. LSEs retain system and flexible RA Capacity from any Self-Shown resource

Local RA Capacity

Products	Local RA Capacity (including any system and flex RA)
Delivery Point	LAB or BCV
Flexible Attribute	With or Without
Eligible Resources	All existing resources with an NQC or new resources with an estimated NQC
Minimum Volume	1 MW
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	Jan 1, 2023 but not later than Dec 1, 2025 <ul style="list-style-type: none"> For 2023, SCE CPE has a preference for delivery between August to December in LAB
Latest End Date	Dec 31, 2025

Gas Fired Generation (GFG)

Table 4.2: GFG Financially Settled Toll (Jan 2023 – Dec 2025)

Product(s)	GFG Financially Settled Toll SCE will pay a RA capacity price to Seller and Seller will pay SCE an energy settlement amount that approximates energy revenue based on the difference between the electricity price in the day ahead market and the cost to generate that energy based on gas prices and other project specific inputs (please see agreements referenced below for detailed calculations)
Delivery Point	LAB or BCV
Minimum Volume	5 MW
Eligible Sources	All existing GFG resources with an NQC
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	January 1, 2023 but no later than December 1, 2025
Latest End Date	December 31, 2025
Agreement(s)	CPE Pro Forma RA Purchase and Sale Agreement with Financially Settled Toll – Exhibit B2

In Front of the Meter Energy Storage (IFOM ES)

Table 4.3: IFOM ES Financially Settled Toll (Jan 2023 – Dec 2025)

Product(s)	IFOM ES Financially Settled Toll SCE will pay a RA capacity price to Seller and Seller will pay SCE an energy settlement amount that approximates energy revenue for a single charge/discharge cycle per day, accounting for the project's round trip efficiency factor (please see agreements referenced below for detailed calculations)
Delivery Point	LAB or BCV
Minimum Volume	5 MW
Eligible Sources	All existing IFOM ES resources with an NQC or new resources with an estimated NQC
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	January 1, 2023 but no later than December 1, 2025
Latest End Date	December 31, 2025
Agreement(s)	CPE Pro Forma RA Purchase and Sale Agreement with Financially Settled Toll (for existing resources) – Exhibit B2 CPE TNP Financially Settled Tolling Term Sheet (for new resources) – Exhibit B4

Combined Heat and Power (CHP)

Table 4.4: CHP Dispatchable Financially Settled Toll (Jan 2023 - Dec 2025)

Product(s)	CHP Financially Settled Toll SCE will pay a RA capacity price to Seller and Seller will pay SCE an energy settlement amount that approximates energy revenue based on the difference between the electricity price in the day ahead market and the cost to generate that energy based on gas prices and other project specific inputs (please see agreements referenced below for detailed calculations)
Delivery Point	LAB or BCV
Minimum Volume	5 MW
Eligible Sources	All existing CHP with a NQC
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	January 1, 2023 but no later than December 1, 2025
Latest End Date	December 31, 2025
Agreement(s)	CPE Pro Forma RA Purchase and Sale Agreement with Financially Settled Toll – Exhibit B2

Self-Shown Local RA Resource – No Compensation

Table 4.5: Self-Shown Local RA Resource for no compensation (Jan 2023–Dec 2025)

Product	Self-Shown Local RA Resource
Delivery Point	LAB or BCV
Eligible Resources	Local RA resource with an existing contract with an LSE
Minimum Volume	1 MW
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	January 1, 2023
Latest End Date	December 31, 2025
Pricing	No compensation
Document Type	CPE Pro Forma Self-Showing Attestation (Exhibit B5)

- LSEs will retain resources to meet their system and flexible RA obligations
- Self-Shown resources will reduce the total procurement cost/need that SCE CPE incurs/procures on behalf of all LSEs
- LSEs are responsible for submitting the Multi Year-Ahead, Year-Ahead and Month-Ahead compliance filings for any Self-Shown resources

Self-Shown Local RA Resource – Local Capacity Requirement Reduction Compensation Mechanism (LCR RCM)

Table 4.6: Self-Shown Local RA Resource via LCR RCM (Jan 2023 – Dec 2025)

Product	Self-Shown Local RA Resource via LCR RCM
Delivery Point	LAB or BCV
Eligible Resources	A new preferred resource or energy storage resource with a contract executed with the LSE on or after June 17, 2020; also includes: <ul style="list-style-type: none"> • hybrid resources (new hybrid resource or only the new added energy storage co-located to existing preferred resource) and • utility-owned generation (approved by CPUC via Advice Letter on or after June 17, 2020)
Minimum Volume	1 MW
Delivery Period	Monthly (min 1 month, max 36 months)
Earliest Start Date	January 1, 2023
Latest End Date	December 31, 2025
Pricing	Fixed Price (\$/kW-month) up to the LCR RCM cap as determined by the CPUC
Document Type	CPE Pro Forma Self-Showing Attestation (Exhibit B5)

Local Area	LCR RCM Cap
LAB	\$0.00 / kW-month
BCV	\$1.48 / kW-month

Self-Shown Local RA Resource – LCR RCM (cont'd)

- Pursuant to Ordering Paragraph 5 of D.20-12-006 , any new preferred resource or energy storage resource with an original contract executed on or after June 17, 2020, shall be eligible for the LCR RCM:
 - Resources include: (1) preferred resource, (2) energy storage resource, (3) hybrid resource or only the new energy storage co-located to an existing preferred resource, and (4) for utility-owned generation (UOG) any resource approved by CPUC via Advice Letter on or after 6/17/2020
- LSE bid price should not exceed the pre-determined local price
 - If LSE submits an offer utilizing the LCR RCM, then they cannot submit an offer to the CPE for bundled RA compensation, but can submit a self-show back-up offer for no compensation

Local Area	Capacity (MW-month)	% of Total Capacity	Weighted Average Price (kW-month)	Local Premium
Bay Area	39,539	32.1%	\$6.97	\$0.00
Big Creek-Ventura	4,700	3.8%	\$8.88	\$1.48
Fresno	4,106	3.3%	\$6.93	\$0.00
Humboldt	128	0.1%	\$7.15	\$0.00
Kern	813	0.7%	\$8.29	\$0.89
LA Basin	27,774	22.5%	\$7.21	\$0.00
NCNB	1,781	1.4%	\$8.17	\$0.77
Sierra	1,766	1.4%	\$8.75	\$1.35
Stockton	659	0.5%	\$8.13	\$0.74
System	42,094	34.1%	\$7.40	-

Other Offer Considerations & Limitations

- Respondents are allowed to submit Offers for more than one product and up to six Offers for the same resource ID
- Mutually inclusive Offers across generating units but within the same product category are allowed. If making a mutually inclusive Offer across generating units, Respondent must also submit discrete Offers for those generating units. SCE CPE will have the option to either select the mutually inclusive Offer or the discrete Offers separately
- No contracts awarded in this solicitation shall be greater than 36-months in duration
- Respondents are required to include in their bids, the following attributes for each resource: the CalEnvironScreen score of the resource location (if unavailable, the pollution burden of the resource location), energy use limitations, heat rate (if applicable), start-up time and ramp rate. This information is required in the RA Offer Workbook. CalEnvironScreen 3.0 can be found here:
 - <https://oehha.ca.gov/calenviroscreen/report/calenviroscreen-30>

Agreement Types

RFO Instructions Section	Exhibit	Contract Form	Applicable Product Types
4.1	B1	CPE Pro Forma RA Confirmation	<p>SCE CPE purchases Local RA Capacity and shall be a unit specific, capacity-only product and does not include energy or ancillary services associated with the unit</p> <p>Respondents submitting Offers to sell RA Capacity to SCE CPE must either own or have a contractual right to the qualifying and deliverable RA Capacity for the delivery period specified in the applicable agreement</p>
	B2	CPE Pro Forma RA Purchase and Sale Agreement with Financially Settled Toll	<p>Same as above, however, this agreement is for Respondents, who, prior to the launch of the RFO, do not have an executed EEI Agreement with SCE, Offers for SCE CPE to purchase RA Capacity from existing generation shall be transacted through the terms described in the RA Capacity Purchase and Sale Agreement</p> <p>In addition, this agreement is also for Respondents who are submitting existing resources for financially settled tolling product. See Appendix for financially settled tolling calculations</p>
	B3	CPE Technology Neutral Pro Forma ("TNPf") RA Only Term Sheet	<p>For Respondents submitting Offers for new-build generation where SCE only receives the RA. Terms and Conditions related to the TNPf RA Only agreement are similar to those used in SCE's recent RFOs</p>
4.2	B4	CPE TNPf Financially Settled Toll Term Sheet	<p>For Respondents submitting Offers for new build In Front of Meter Energy Storage (IFOM ES), resources for financially settled tolling products</p>
4.3	B5	CPE Pro Forma Self-Showing Attestation	<p>For Respondents wishing to submit Self-Show for No-Compensation and Self-Show for Compensation offers</p>

Credit Requirements

Contract Form	Credit and Collateral Requirements
Local RA Capacity Only	
Existing Resources	<p>(1) Transactions executed through EEI or ISDA Agreements: Collateral requirements determined per standard enabling agreements Independent Amount: 20% of the total remaining nominal payments (non-IG CPs)</p> <p>(2) Transactions executed through RA Purchase and Sale Agreement Same basic requirements as CPE Pro Forma RA Confirmation except counterparty collateral thresholds and parent guarantees not allowed</p>
New Builds	Development Security of \$65/kW and Performance Assurance of \$25/kW for delivery periods up to 36 months. Other credit and collateral requirements will be consistent with requirements of recent SCE solicitations for IFOM projects.
Financially Settled Toll	
Existing Resources	Performance Assurance of (1) \$25/kW for delivery periods up to 24 months, (2) \$35/kW for delivery periods of greater than 24 months and up to 36 months.
New Builds	Development Security of \$65/kW and Performance Assurance of (1) \$25/kW for delivery periods up to 24 months, (2) \$35/kW for delivery periods of greater than 24 months and up to 36 months. Other credit and collateral requirements will be consistent with requirements of recent SCE solicitations for IFOM projects.
Commit to Self-Show	
CPE Pro Forma Showing Agreement (No Compensation)	Not Applicable
CPE Pro Forma Showing Agreement (With Compensation)	Not Applicable

Valuation & Selection Process

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Valuation – Introduction

SCE incorporates “Least-Cost, Best-Fit” principles by accounting for quantifiable attributes explicitly in the valuation process (“Least-Cost”) while qualitative attributes are accounted for implicitly in the selection process (“Best-Fit”).

Least-Cost: SCE will estimate Net Present Value (NPV) of each offer by calculating discounted value of contract benefits and costs over the delivery period. SCE will employ an NPV metric to rank-order offers

Best-Fit: The selection process considers rank-ordered offers along with qualitative considerations for the given local RA requirements

Quantitative Valuation Components - Benefits

- Methodology
 - SCE will develop price forecasts (P) for various market attributes like capacity, energy, compliance and will calculate the forecasted quantity (Q) of the respective attribute provided by an offer over the contract delivery period. Then, the benefits stream will be estimated by $P \times Q$.
 - Below are the main valuation components that may be included quantitative assessment, other components may be assessed depending on each offer's unique attributes.

Component	Definition	P	Q
Resource Adequacy Value	Value of the RA capacity attribute that can be counted towards SCE's RA compliance requirement	<u>RA Price Forecast</u> Based on SCE's assessment of RA market prices from: <ul style="list-style-type: none"> • Recent RA transaction data • Net cost of new entry • Other publicly available data 	SCE considers its net short RA position while determining RA quantity to ascribe to the offers <u>Technology</u> <ul style="list-style-type: none"> > Storage (Standalone and Co-located) – CPUC's decision on RA eligibility requirements for Storage and co-located/hybrid resources > CHP – Per counting rules of CHP > GFG - Capacity Offered
Energy Value	Estimated value of Energy Settlement Component (Financially Settled Toll)	<u>Energy Price Forecast</u> Based on forward market traded prices from broker quotes in the short run blended with fundamental prices from dispatch model in the long run. <u>Gas/GHG Price Components</u> Financially Settled Toll Agreements require greenhouse gas, gas transport, and gas costs within the calculation of energy settlement benefits.	Contract Quantity of Product expected to be delivered by Seller to Buyer

Quantitative Valuation Components - Costs

Component	Definition	Methodology
Contract Payments	Capacity Payments	Estimated from contract capacity rate and capacity
T&D Upgrade Cost	Transmission & Distribution network upgrade costs that are reimbursed by SCE	SCE uses Offeror's supplied aggregate network upgrade cost, and annualizes them by using SCE's discount rate and taxes over the expected life of the asset
Debt Equivalence Cost	It is the term used by credit rating agencies to describe the fixed financial obligation resulting from long-term purchased power contracts	CPUC has adopted a 20% Risk Factor in the calculation of debt equivalence costs

Qualitative Valuation Components

Qualitative Components may include but are not limited to (note: **bold items** are required from bidders):

- Preferred resources & Energy Storage (to be prioritized over fossil generation)
- Portfolio fit of energy, capacity, & term
- Dispatchability & Curtailability
- Future needs in local and sub-local areas
- Local effectiveness factors
- Resource costs
- Operational characteristics of the resources: **Heat Rate, Start-Up Time, Ramp Rate, Storage Duration**
- Location of a project, including in a Disadvantaged Community
- Costs of potential alternatives
- GHG Adders
- Energy-use limitations
- **Cal Enviroscreen Score** or Pollution Burden of Resource Location
- Permitting and interconnection
- Project commercial viability
- Pre/development milestones
- Other debt equivalence impacts

Iterative Selection Process

In accordance with D.20-12-006, SCE will have an iterative least-cost-best-fit selection process. This process accommodates Self-Show back-up Offers.

Step 1. SCE CPE evaluates all complete and conforming Offers regardless of whether any Offers has a Self-Show back-up Offer. SCE CPE will select an initial portfolio to satisfy the local RA needs based on the least-cost-best-fit selection methodology.

Step 2. SCE CPE determines if any Offers not selected have a Self-Show back-up Offer. SCE CPE will select the previously non-selected Self-Shown Offers to reduce SCE CPE's net procurement target. SCE CPE will then perform another least-cost-best-fit selection to meet the newly reduced requirement which may result previously selected Offers from the initial portfolio (**Step 1**) being unselected.

Step 3. SCE CPE will review the newly unselected Offers from **Step 2** to determine if they include Self-Show back-up Offers. If the newly unselected Offers include Self-Show back-up Offers, SCE CPE will then begin **Step 2** again. **Step 2** and **Step 3** will repeat until there are no longer any Self-Show back-up Offers within the unselected Offer set, or if the procurement target is satisfied through Self-Show offers for no compensation.

OFFER WORKBOOKS – LIVE WALKTHROUGH

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INTERMISSION

Q&A

Conclusion

SCE Appreciates Your Participation In Today's
Bidder's Conference