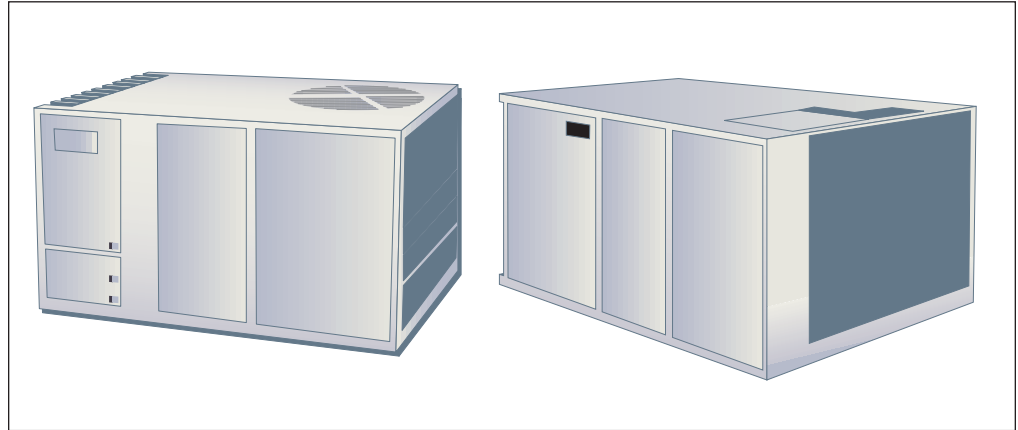


HOW TO SAVE COOL CASH



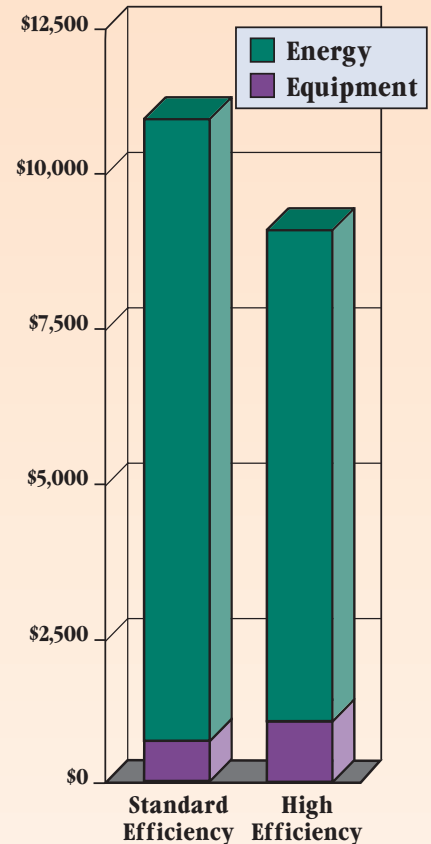
When replacing your old air conditioning unit, think about upgrading to a more energy-efficient unit. For a very small difference in purchase price, an energy-efficient air conditioning unit upgrade can easily pay for itself in a short period of time. By switching to an energy-efficient unit, you can save over 20% of your electrical cost.

Examples of available models are shown above. The chart at right shows a savings of more than \$2,000 over the typical 15-year life of an energy-efficient air conditioning unit. This savings provides a payback of the incremental cost of the higher efficiency unit in less than four years in many cases. Remember, when replacing the outdoor condensing unit, you must also replace the indoor cooling coil with a coil matched to the condensing unit. You can also save additional energy and lower your cooling costs by using a higher temperature setting on your thermostat.

To defray the extra cost of your high efficiency unit, Southern California Edison may have a rebate available. Please call 1-800-736-4777 to see what rebate programs are currently available.

Does this make sense for you? Fill out the worksheet on the back and see.

Cost of Ownership*



* Based on comparison of a 2.5-ton split-standard efficiency unit vs. the same high-efficiency unit running for 2,000 cooling hours per year over a 15-year period at the current GS-1 rate.

FINANCIAL ANALYSIS WORKSHEET

ENERGY SAVINGS

The chart below shows sizes of air conditioning units, the standard and recommended efficiencies in terms of Seasonal Energy Efficiency Ratio (SEER), and the corresponding energy savings and cost difference.

Unit Size (Column 1)	Standard Efficiency (Column 2)	High Efficiency (Column 3)	Energy Savings in Kilowatts (kW) (Column 4)	Estimated Equipment Cost Difference (Column 5)
2.0 Tons	10 SEER	12 SEER	0.400	\$358
2.5 Tons	10 SEER	12 SEER	0.500	\$448
3.0 Tons	10 SEER	12 SEER	0.600	\$537
3.5 Tons	10 SEER	12 SEER	0.700	\$627
4.0 Tons	10 SEER	12 SEER	0.800	\$716
4.5 Tons	10 SEER	12 SEER	0.900	\$806
5.0 Tons	10 SEER	12 SEER	1.000	\$895
2.0 Tons	10 SEER	13 SEER	0.554	\$515
2.5 Tons	10 SEER	13 SEER	0.692	\$644
3.0 Tons	10 SEER	13 SEER	0.831	\$772
3.5 Tons	10 SEER	13 SEER	0.969	\$901
4.0 Tons	10 SEER	13 SEER	1.108	\$1,030
4.5 Tons	10 SEER	13 SEER	1.246	\$1,158
5.0 Tons	10 SEER	13 SEER	1.385	\$1,287

Step A. Calculate the energy savings from Column 4 above for the size of the unit (Column 1) you are considering replacing, and write the total here:

_____ kW

Step B. Multiply the number of hours per day times the days per year when the unit is operating (actively cooling). Write the answer here:

_____ hours per year

Step C. Divide the dollar amount on your last bill by the kWh usage and write the answer here:

_____ \$/kWh

Step D. Multiply the kW saved from Step A above times the annual operating hours from Step B, times the \$/kWh from Step C to calculate your annual savings. Write the answer here:

_____ \$ saved per year

Step E. Divide the total savings from Step D by the differential cost in Column 5 of the chart above to determine payback period. Write the answer here:

_____ years

FOR MORE INFORMATION
call 1-800-736-4777

TO FIND OUT MORE ABOUT ENERGY EFFICIENCY, VISIT:

- Southern California Edison Business Solutions:
www.sce.com
- ENERGYSTAR®:
www.energystar.gov



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